

Tue, Apr 10, 2007 at 4:08 PM

DR. HOFFMAN.doc 22K To: Dr. Hoffman From: Louis Santillan

ISSUES

 It's not the act of referring accounts to ARK that is a problem it's the act of sending accounts I recently worked on.

1 Solution

- I will be granted credit on any account sent out to ARK that I recently worked on, wherein money is produced within the next 45 days as a result of my work
- o Any account I work on outside my status will be transferred to my status to avoid this from happening again Advice from Sue or Beverly regarding when I should start working on accounts is sketchy and outdated Since 2004 the law requires objection as early as 5, 14, and 30 days upon receipt of "request for authorization PR-2 form" per LCS 4610 (g)(1) and 45 days upon receipt of bill per LCS 4603.2(b) per your instruction I am to immediately take collection action on all non-outside accounts when the above exist it would be a detriment to your business to allow accounts to sit without any collection effort considering your financial obligations. I have had this discussion with Beverly and have showed her proof of objections issued within the above timelines and she has stated it was a prudent course of action.
- o Beverly mentioned equal accounts were sent to ARK because I inherited Sylvia's accounts. The "equality" excuse is flawed. First, if she was in pursuit of equality, she has 30 million to assign to me since ARK has 65 million and I have 30 million. Second, Sylvia's A/R is 4.5 million and it contains PI cases which I have been instructed to remove and re-assign to status 14 which is in house PI, therefore, lowering the amount I inherited.
- 2. I respectfully request that you stop believing Johns statement that I can't handle more than 30 million. As you stated John is a BS, which would include his statement about me not being able to handle more than 30 million. With 2 new assistants which Beverly is slow in hiring, out of fairness I should have equal accounts as ARK...and when that occurs....thereafter, accounts should be evenly split between ARK and I. Thats Equality!
- 3. I will advise Beverly "I have to run an errand for Dr. Hoffman" when I have to leave the office to attend to our other affairs. Please advise her of this. I have the capacity to collect by computer via-internet, from anywhere. Usually sign-ups will be after work

4. Please tell her to immediately hire my 2 assistants to collect.

Per your statement on Saturday you assured me you would makes things right.